



A 100% Employee-Owned Company



FOR IMMEDIATE RELEASE

Contact: Doug Ardinger, President & CEO
Email: info@cummins-wagner.com

Cummins-Wagner Completes Acquisition of J. L. Moore

Annapolis Junction, MD, July 31, 2014 – Cummins-Wagner Co., Inc., a leading distributor of industrial process equipment and HVAC equipment in the Mid-Atlantic region, is pleased to announce that it has completed its acquisition of J. L. Moore, Inc. J.L. Moore will become part of Siewert Equipment, a division of Cummins-Wagner-Siewert, LLC.

J.L. Moore, Inc., located in Orchard Park, NY, is a leading manufacturer's representative for valves, pump systems and process equipment for the water supply, wastewater and hydroelectric markets. J.L. Moore has been supplying water systems solutions to the New York markets since 1957.

Siewert Equipment is headquartered in Rochester, NY and is recognized as a leading distributor/manufacturers' representative in the sales of pumps, fluid process equipment, mixers and system packages. They provide assembly, aftermarket service and engineered solutions to its customers in New York State.

The combination of J.L. Moore and Siewert Equipment creates a Company with greater scale and resources to provide complete systems solutions in the water / wastewater markets. This acquisition is a key part of Cummins-Wagner's overall business strategy of steady, manageable growth through market penetration and acquisition. "The synergies between our companies will bring a complete systems/process approach to our customer base, and provide a more distinct product and service offering," states Doug Ardinger, President / CEO of Cummins-Wagner.

Craig Moore, owner of J.L. Moore said, "Our perception of the marketplace in general is that it's going to become consolidated among a few major rep firms. We can achieve a good deal of potential for growing the business and provide increased service and support in our marketplace by being partnered with a good solid company like Cummins-Wagner-Siewert."

"J.L. Moore will benefit from our strong financial position. With our well recognized brands, together we will build on the strengths of both organizations," says Steve Scribner, VP / CFO of Cummins-Wagner.

J.L. Moore will be managed by Jerry Connolly, VP of the Siewert Equipment branches in New York. Jerry states, "This acquisition allows Siewert Equipment to become a stronger player in the water market. It diversifies our portfolio and allows us to offer a more comprehensive product offering for the benefit of our customers."

###

ABOUT CUMMINS-WAGNER

Cummins-Wagner is a distributor of industrial process equipment, including fluid and compressed air, along with plumbing and HVAC equipment. Support services include system design, assembly, aftermarket service and repair. Cummins-Wagner is headquartered in Annapolis Junction, MD with branch offices in Elizabethtown and Aston, PA; Ashland, VA; Rochester, Buffalo, and Albany, NY; and Jacksonville and Tampa, FL. For more information, visit www.Cummins-Wagner.com.